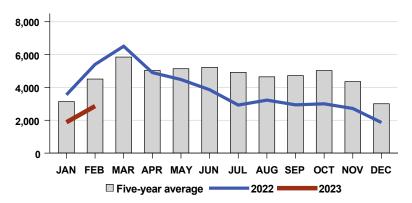
Housing Market Update for the Federal Riding of: Vaughan--Woodbridge To: MP Francesco Sorbara

Home sales

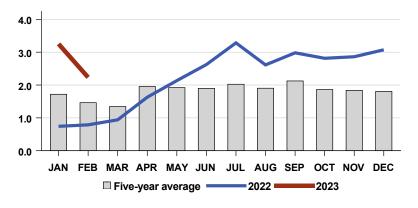


Home sales are currently trending below levels from the same time last year and 36.5% below the five-year average.

Active listings are sitting above levels from the same time last year and 10.6% above the five-year average.



Months of inventory



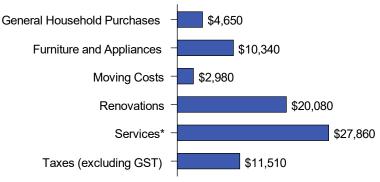
Months of inventory are above levels from the same time last year and 0.8 months above the five-year average. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.

Average price \$1,300,000 \$1,300,000 \$1,200,000 \$1,200,000 \$1,100,000 \$1,100,000 \$1,000,000 \$1,000,000 \$900,000 \$900,000 \$800,000 \$800,000 \$700,000 \$700,000 Jan 2018 Jan 2022 Jan 2019 Jan 2020 Jan 2021 Jan 2023 Jan 2024



Home sales generate significant economic activity and taxes and fees for the government

Estimated Spin-Off Spending per Transaction¹ Ontario



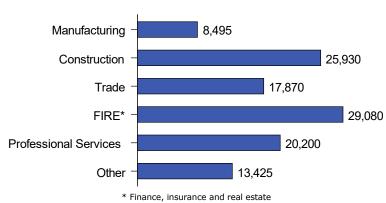
^{*} Includes financial, legal, real estate appraisal, survey & other professional services

1 Altus Group study and CREA calculations

Buying and selling homes generates fees to professionals such as lawyers, appraisers, real estate agents, surveyors, etc. Home buyers typically also buy new appliances or furnishings and renovate their new home to meet their specific household needs. Spin-off spending on these services and goods averaged \$77,420 per transaction from 2019 to 2021 in Ontario.

Average Annual Jobs Created by Home Sales² Ontario

Employment resulting from home sales is also significant. Resale housing activity created an estimated 115,000 jobs annually in Ontario from 2019 to 2021.



* Finance, insurance and real estate 2 Altus Group study and CREA calculations

Average Annual Government Revenues Generated from Home Sales (\$millions)³ Ontario



^{*} Newly built and substantially renovated homes ³ Altus Group study and CREA calculations

Home sales also produce substantial tax revenues for federal, provincial and municipal governments. From 2019 to 2021 these government revenues averaged about \$6.8 billion annually in Ontario.

